



DISCLAIMER: This document is a summary of certain plan features. It should not be interpreted as a complete comparison of the products represented.

Rate Summary
New Haven Community Schools
All Employees
Assumed Effective Date: 3/1/21

| Current Plans and Segments | | 1P | 2P | FF | Total Annual Cost | Rate Period |
|----------------------------------------------|----------------------------------------------------|-----------|------------|------------|--------------------|-------------------|
| Employees with ABC Plan 1: \$1400/\$2800-20% | Census | 5 | 0 | 6 | \$162,127.32 | 1/1/21 - 12/31/21 |
| | MESSA ABC Plan 1 \$1400-20%; ABC Rx Rate | \$619.75 | \$1,394.44 | \$1,735.31 | | |
| Employees with ABC Plan 1: \$1400/\$2800-0% | Census | 22 | 8 | 26 | \$924,908.64 | 1/1/21 - 12/31/21 |
| | MESSA ABC Plan 1 \$1400-0%; ABC Rx Rate | \$683.29 | \$1,537.42 | \$1,913.23 | | |
| Employees with ABC Plan 2: \$2000/\$4000-20% | Census | 2 | 0 | 2 | \$53,343.12 | 1/1/21 - 12/31/21 |
| | MESSA ABC Plan 2 \$2000-20%; ABC Rx Rate | \$584.90 | \$1,316.03 | \$1,637.73 | | |
| Employees with ABC Plan 2: \$2000/\$4000-0% | Census | 0 | 0 | 1 | \$21,486.48 | 1/1/21 - 12/31/21 |
| | MESSA ABC Plan 2 \$2000-0%; ABC Rx Rate | \$639.48 | \$1,438.82 | \$1,790.54 | | |
| Employees with MESSA Essentials | Census | 2 | 2 | 2 | \$12,330.72 | 1/1/21 - 12/31/21 |
| | MESSA Essentials \$375-20%; EbM Rx Rate | \$513.78 | \$1,156.01 | \$1,438.59 | | |
| TOTALS: | | 31 | 10 | 37 | \$1,174,196 | |

| Product Name | Rate Period | 1P Rate | 2P Rate | FF Rate | Total Cost | Estimated Annual Savings |
|------------------------------------------------|------------------|----------|------------|------------|----------------|--------------------------|
| BCBSM SB PPO HSA \$1400-0%; \$10/\$40/\$80 Rx | 3/1/21 - 2/28/22 | \$684.22 | \$1,642.13 | \$2,052.67 | \$1,274,293.63 | -\$100,097.35 |
| BCBSM SB PPO HSA \$1400-20%; \$10/\$40/\$80 Rx | 3/1/21 - 2/28/22 | \$650.77 | \$1,561.86 | \$1,952.32 | \$1,212,002.81 | -\$37,806.53 |
| BCBSM SB PPO HSA \$2000-0%; \$10/\$40/\$80 Rx | 3/1/21 - 2/28/22 | \$626.83 | \$1,504.38 | \$1,880.47 | \$1,167,397.67 | \$6,798.61 |
| BCBSM SB PPO HSA \$2000-20%; \$10/\$40/\$80 Rx | 3/1/21 - 2/28/22 | \$596.84 | \$1,432.42 | \$1,790.53 | \$1,111,561.50 | \$62,634.78 |
| McLaren HMO HSA \$2000-0%; \$10/\$25/\$40 Rx | 3/1/21 - 2/28/22 | \$416.22 | \$936.49 | \$1,165.41 | \$734,209.08 | \$439,987.20 |
| McLaren HMO HSA \$1400-20%; \$10/\$25/\$40 Rx | 3/1/21 - 2/28/22 | \$445.29 | \$1,001.91 | \$1,246.82 | \$785,495.64 | \$388,700.64 |
| McLaren POS \$1400-0%; \$10/\$25/\$40 Rx | 3/1/21 - 2/28/22 | \$477.49 | \$1,074.35 | \$1,336.97 | \$842,291.28 | \$331,905.00 |
| McLaren POS HSA \$2000-20%; \$10/\$25/\$40 Rx | 3/1/21 - 2/28/22 | \$411.81 | \$926.58 | \$1,153.08 | \$726,438.60 | \$447,757.68 |

Priority Health - Declined to Quote

HAP - Declined to Quote

*BCBSM/BCN: BCBSM/BCN quoted rates do not include commission. SET SEG has added 3% to the quoted rates to account for commission.

*Proposed rates include taxes and fees.